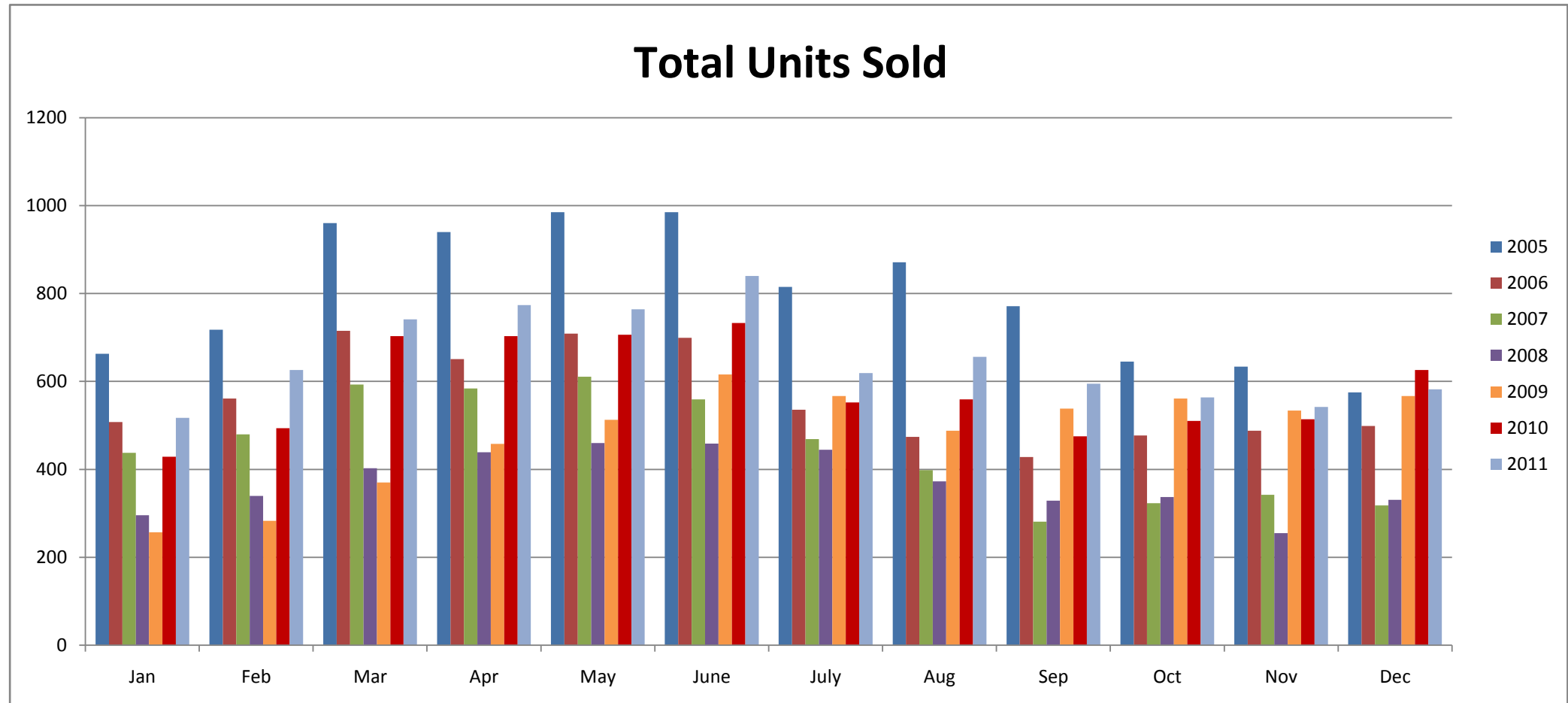


Scottsdale, Arizona Residential Sales Statistics

January 2005 - Present



Total Units Sold

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual Totals
2005	663	718	960	940	985	985	815	871	771	645	634	575	9,562
2006	508	561	715	651	709	699	536	474	428	477	488	499	6,745
2007	438	480	593	584	611	559	469	398	281	323	342	318	5,396
2008	296	340	403	439	460	459	445	373	329	337	255	331	4,467
2009	257	283	370	458	513	616	567	488	538	561	534	567	5,752
2010	429	494	703	703	706	733	552	559	475	510	514	626	7,004
2011	517	626	741	774	764	840	619	656	595	564	542	582	7,820

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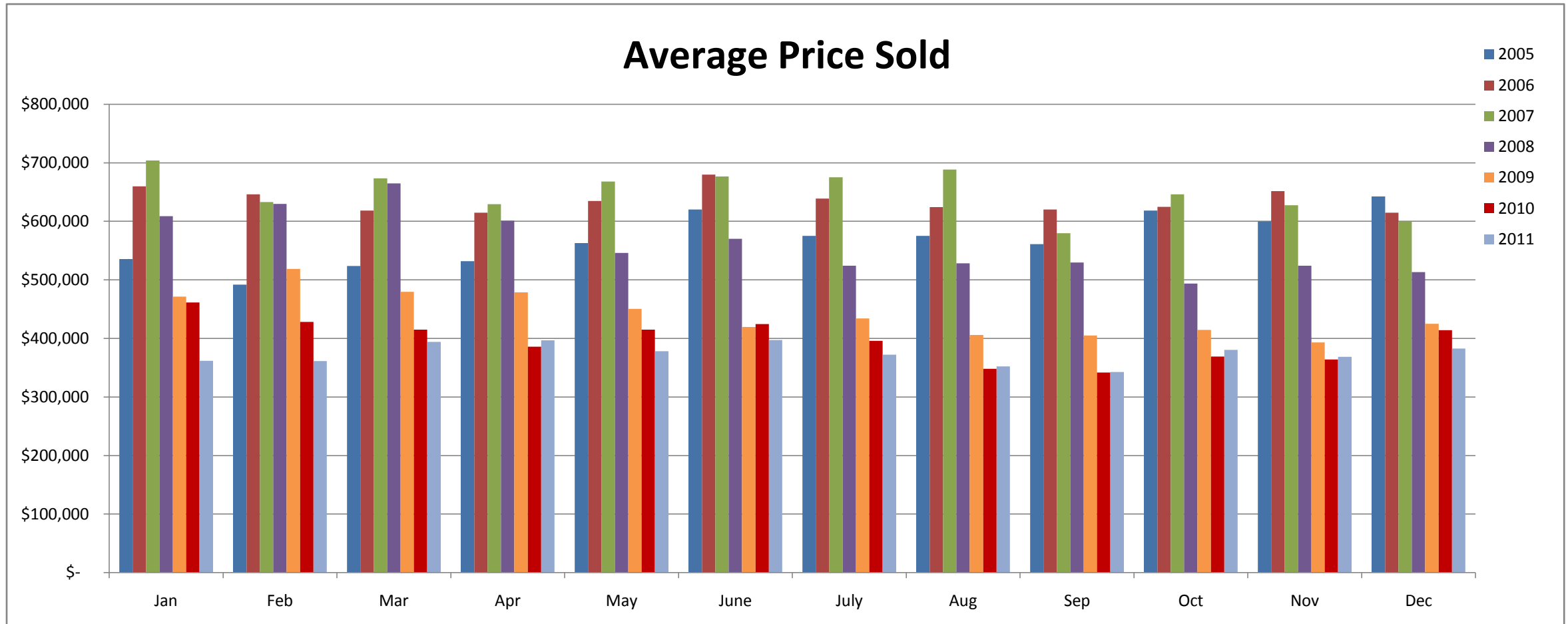
<http://www.ScottsdaleMLSSearch.com>

Data compiled from the Arizona Regional Multiple Listing Service.

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Scottsdale, Arizona Residential Sales Statistics

January 2005 - Present



Average Price Sold

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual Avg
2005	\$ 535,586	\$ 491,974	\$ 523,600	\$ 531,843	\$ 563,013	\$ 620,340	\$ 575,004	\$ 575,161	\$ 561,149	\$ 618,254	\$ 599,638	\$ 642,700	\$ 569,855
2006	\$ 659,731	\$ 646,343	\$ 618,569	\$ 614,901	\$ 634,722	\$ 679,675	\$ 639,007	\$ 624,496	\$ 620,424	\$ 624,697	\$ 651,780	\$ 614,641	\$ 635,749
2007	\$ 703,793	\$ 633,101	\$ 673,593	\$ 629,404	\$ 668,022	\$ 676,779	\$ 675,227	\$ 688,309	\$ 579,724	\$ 646,021	\$ 627,740	\$ 599,997	\$ 650,143
2008	\$ 608,767	\$ 629,827	\$ 665,073	\$ 601,281	\$ 545,939	\$ 570,393	\$ 524,296	\$ 528,459	\$ 529,639	\$ 493,577	\$ 524,233	\$ 513,367	\$ 561,238
2009	\$ 471,530	\$ 518,972	\$ 479,435	\$ 478,721	\$ 450,447	\$ 419,514	\$ 434,099	\$ 405,695	\$ 404,905	\$ 414,479	\$ 393,253	\$ 425,046	\$ 441,341
2010	\$ 461,283	\$ 428,190	\$ 414,949	\$ 385,904	\$ 415,223	\$ 424,522	\$ 395,893	\$ 348,291	\$ 341,812	\$ 368,913	\$ 364,160	\$ 414,143	\$ 396,940
2011	\$ 361,746	\$ 361,273	\$ 394,037	\$ 396,627	\$ 378,224	\$ 397,160	\$ 372,358	\$ 352,117	\$ 342,783	\$ 380,403	\$ 368,384	\$ 382,889	\$ 374,000

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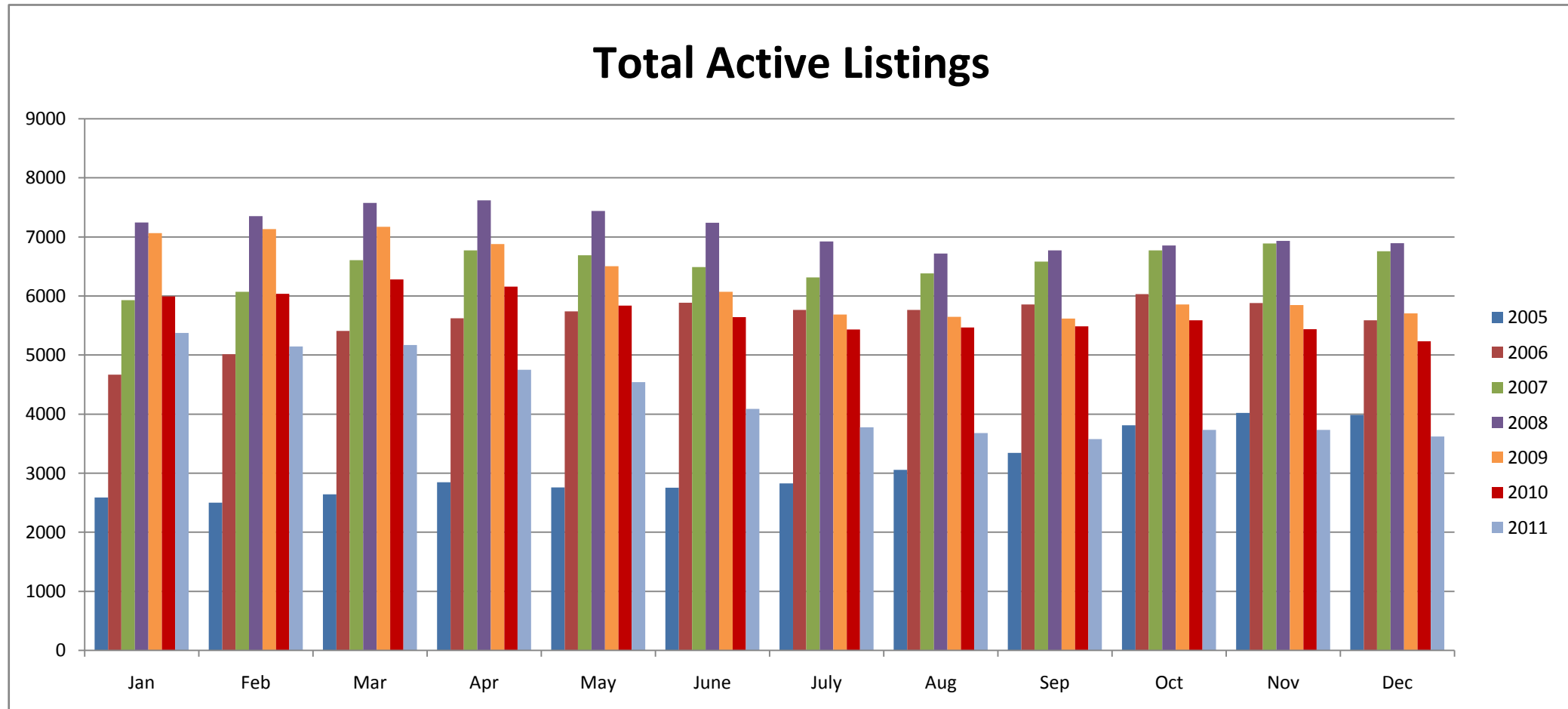
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Scottsdale, Arizona Residential Sales Statistics

January 2005 - Present



Total Active Listings

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual Totals
2005	2588	2502	2641	2849	2762	2754	2829	3059	3345	3811	4019	3986	37,145
2006	4667	5012	5410	5620	5741	5886	5762	5761	5857	6032	5881	5587	67,216
2007	5930	6069	6603	6770	6689	6490	6313	6381	6583	6771	6886	6754	78,239
2008	7243	7348	7573	7620	7439	7237	6922	6715	6772	6854	6931	6891	85,545
2009	7062	7129	7172	6878	6503	6071	5686	5648	5617	5858	5846	5704	75,174
2010	5994	6034	6278	6159	5837	5639	5433	5468	5486	5587	5437	5233	68,585
2011	5373	5145	5170	4753	4543	4089	3775	3680	3576	3732	3732	3619	51,187

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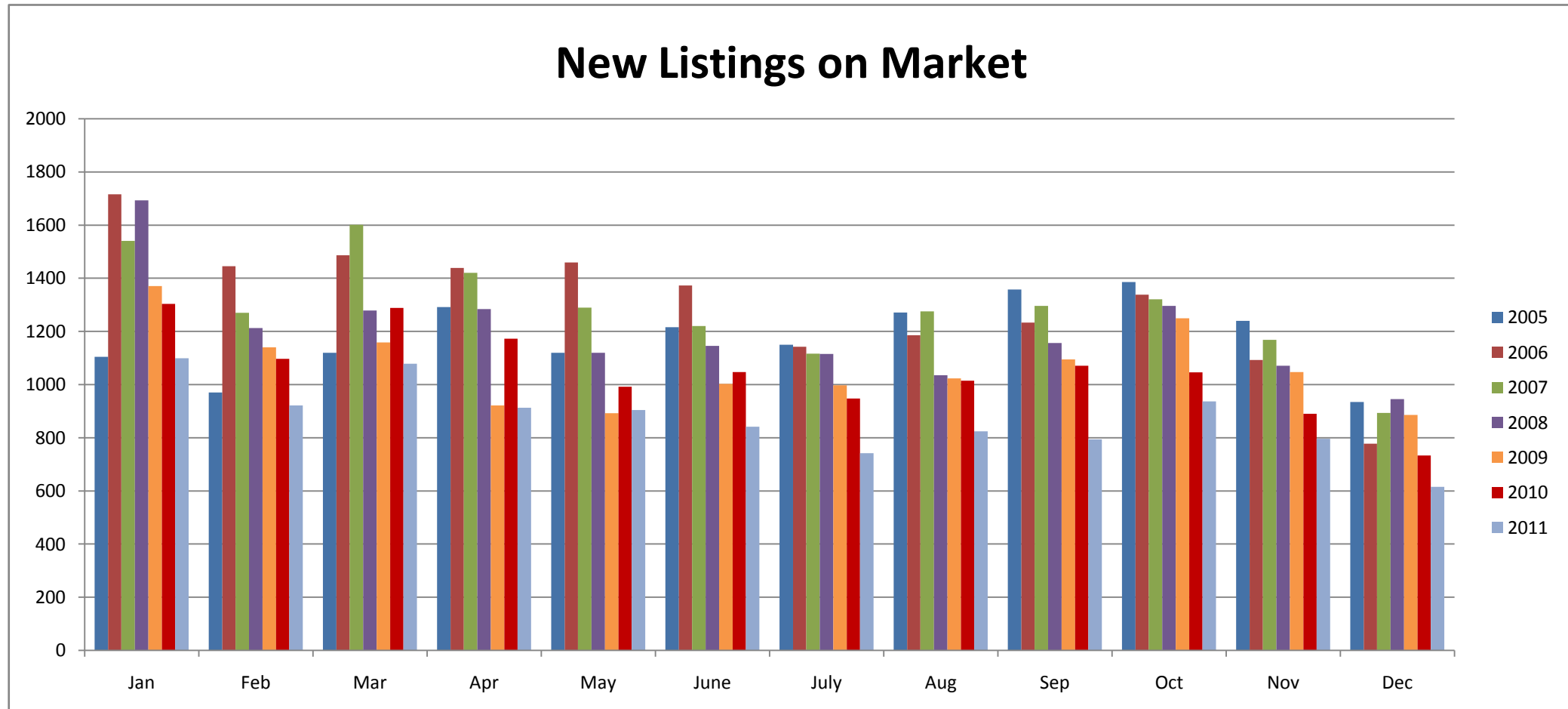
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Scottsdale, Arizona Residential Sales Statistics

January 2005 - Present



New Listings on Market

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual Avg
2005	1104	970	1120	1291	1120	1216	1150	1271	1358	1386	1240	935	1,180
2006	1716	1445	1486	1439	1459	1373	1142	1185	1233	1338	1093	778	1,307
2007	1540	1270	1601	1420	1289	1220	1116	1275	1296	1321	1168	893	1,284
2008	1693	1213	1279	1284	1120	1146	1115	1035	1156	1296	1071	945	1,196
2009	1370	1140	1159	922	892	1003	997	1023	1095	1249	1047	886	1,065
2010	1303	1097	1288	1173	992	1047	948	1015	1071	1046	890	733	1,050
2011	1099	922	1078	913	904	841	742	824	794	937	796	616	872

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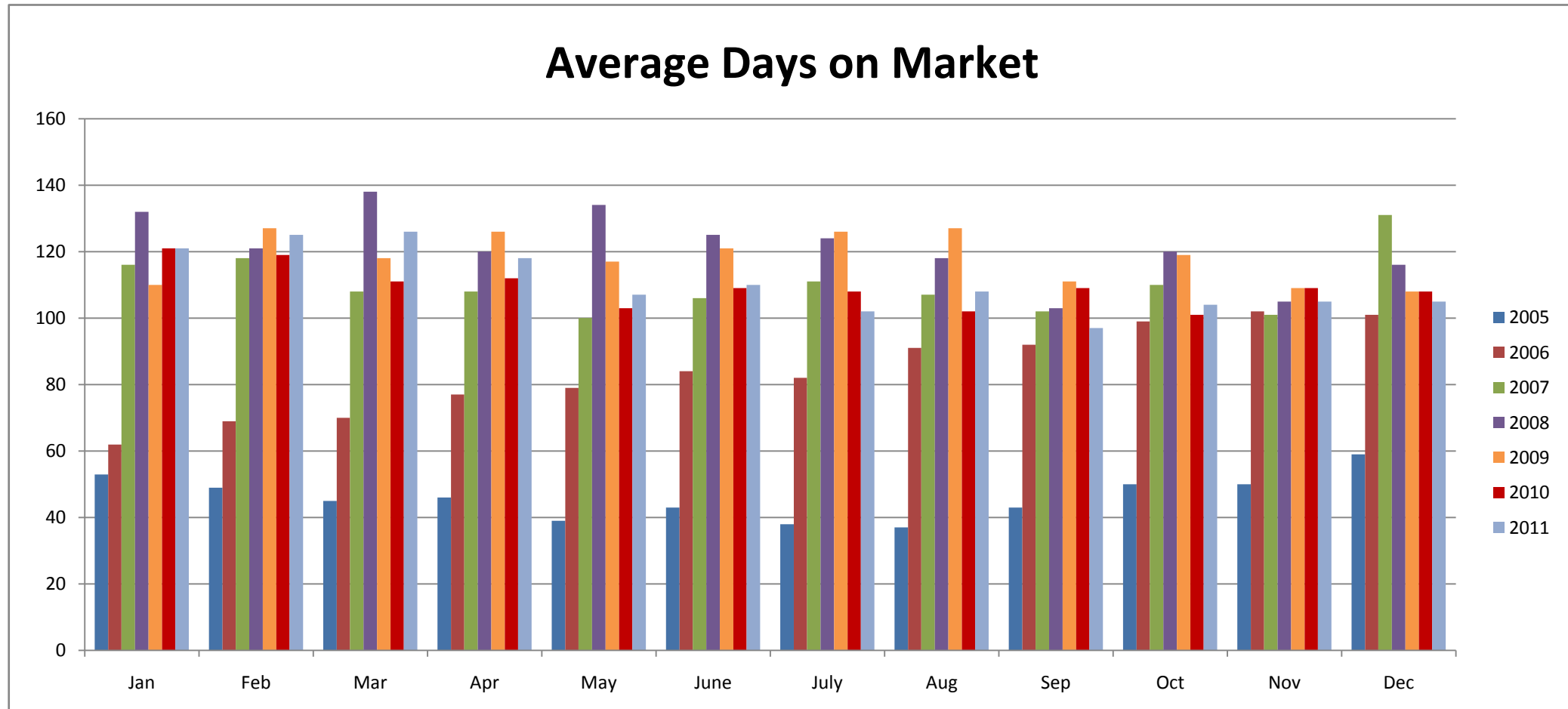
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Scottsdale, Arizona Residential Sales Statistics

January 2005 - Present



Average Days on Market

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Annual Avg
2005	53	49	45	46	39	43	38	37	43	50	50	59	46
2006	62	69	70	77	79	84	82	91	92	99	102	101	84
2007	116	118	108	108	100	106	111	107	102	110	101	131	110
2008	132	121	138	120	134	125	124	118	103	120	105	116	121
2009	110	127	118	126	117	121	126	127	111	119	109	108	118
2010	121	119	111	112	103	109	108	102	109	101	109	108	109
2011	121	125	126	118	107	110	102	108	97	104	105	105	111

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